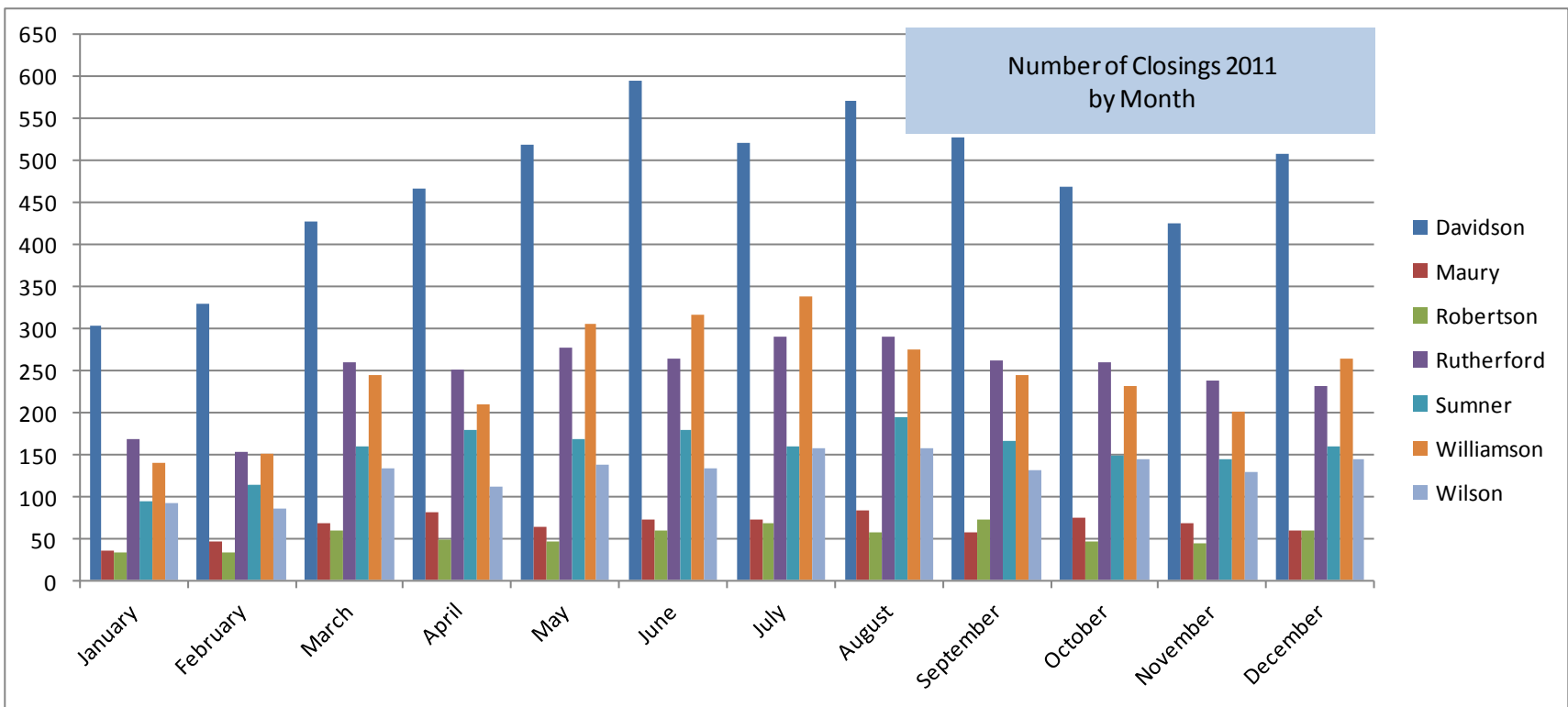
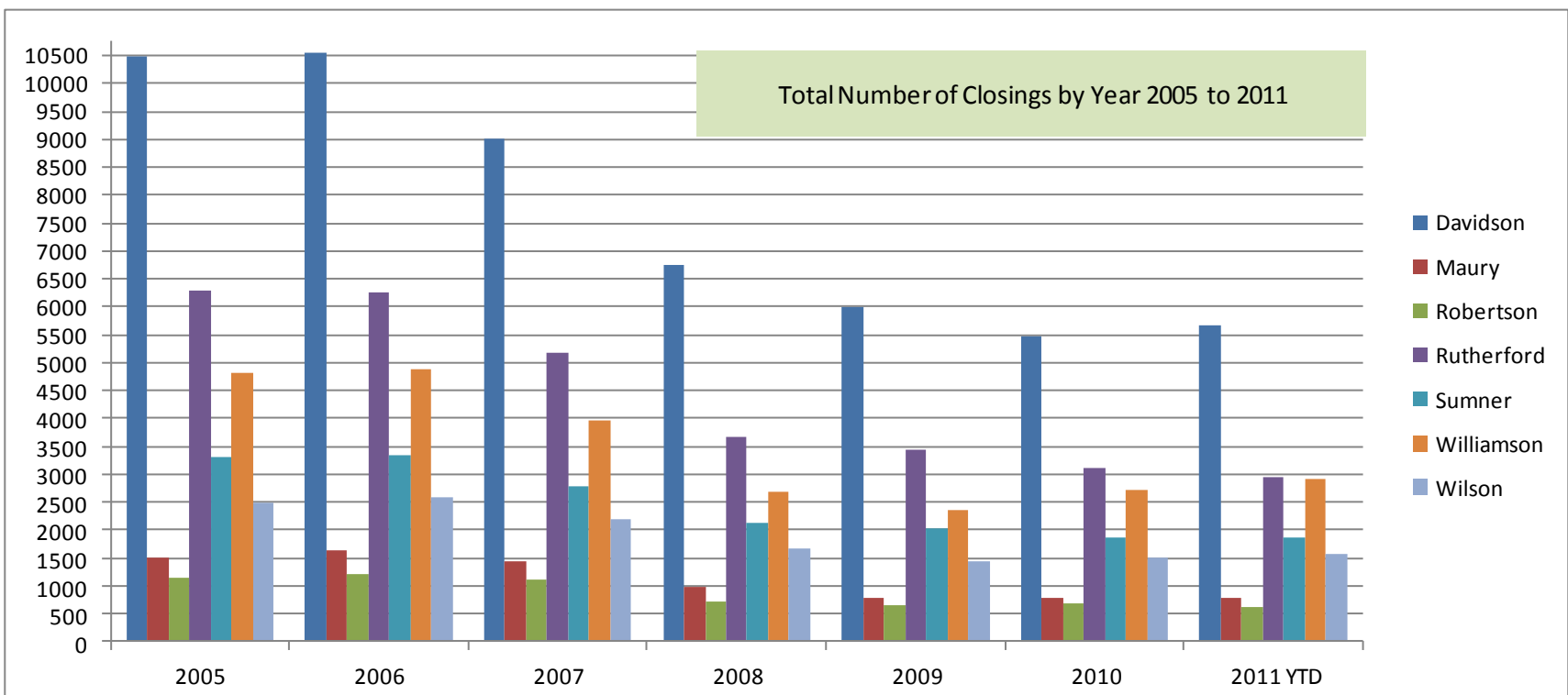


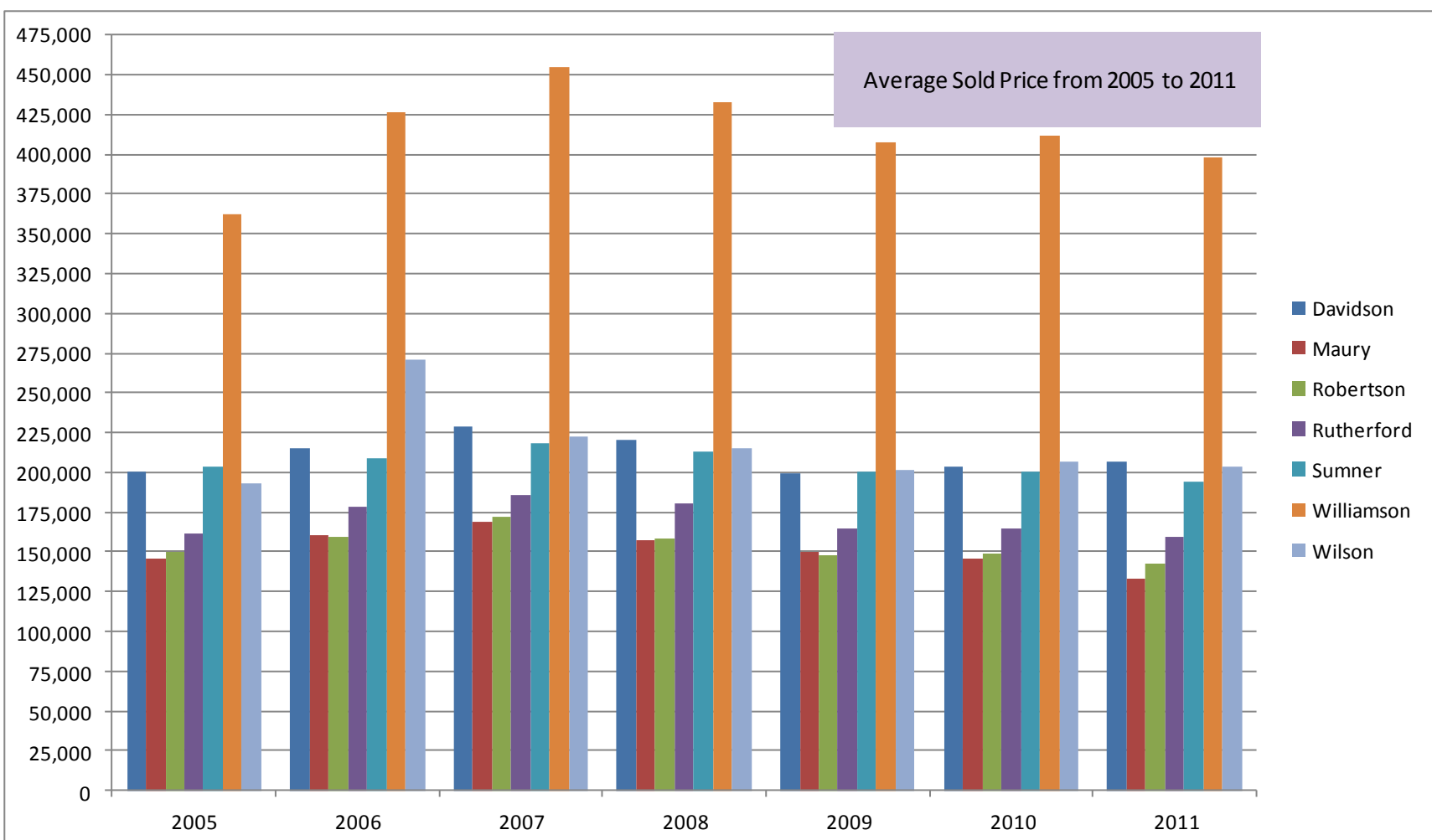
# Market Statistics for the Seven Counties Where Tom Typically Works



In Davidson, Robertson, Sumner, Williamson and Wilson Counties the number of closings were up for December, over November. In Maury and Rutherford Counties, the number of closings were down slightly.



Davidson and Williamson Counties experienced a significant increase in the number of closings for 2011 over 2010. The other counties saw either a slight increase or very slight decrease in the number of closings for the same period.



From 2010 to 2011 only Davidson County saw an increase in prices. The increase was about 1.5% on average. The other counties charted above were as follows: Wilson -2%, Williamson, Sumner, and Rutherford -3%, Robertson -4%, Maury -9% from 2010 prices.